



From the CEO...

Quarterly Newsletter ■ Fall 2019

We are well into the months of the fall season and it is a good time to reflect on the past summer's activities.

Regarding Chuchuna Minerals Company (CMC), the administrative appeal(s) of CMC's exploration permits caused a delay, in exploration operations, until late June. Recognizing we were already into July by the time we started operations planning, we understood that only a very limited exploration program could be carried out given the short amount of time left before unfavorable weather became a serious factor. As such, our program was confined to some geophysical survey work and a small field geology (rock sampling) program. Only a few jobs were generated by this low level of activity, however, good information was obtained that will be useful for future year's exploration efforts. CMC is hopeful funding will be available for a much larger 2020 exploration program.

October marks the beginning of the convention season when numerous organizations throughout Alaska host their respective annual gatherings. This year the Alaska Federation of Natives (AFN) held their convention in Fairbanks. While the theme of this year's convention focused upon "good government," several other key topics were addressed including climate change, the ongoing opioid abuse crisis and domestic violence. As some of you may recall from the 2018 convention, Kijik co-hosted a panel discussion on the opioid abuse issue. Kijik remains at the forefront of the efforts to help curb both opioid abuse and domestic violence. We are in lockstep with the key priorities addressed by the Alaska Native community, at the convention, and are working hard to give leadership and contribute positively to the efforts that target these issues in our region and throughout Alaska. In May of 2019, Kijik's subsidiary, RISE Communications, entered into subcontract negotiations with a multi-national communications firm that held a prime contract with the Center for Disease Control and Prevention (CDC) for health communications support to combat opioid abuse. This engagement is expected to last through September 2021. Additionally, Qizhkeh Heritage Institute (QHI), the non-profit entity established by Kijik in 2011, was awarded a grant by the Department of Justice, Office on Violence Against Women (DOJ, OVW) to provide training and technical assistance to other OVW grantees. The purpose of the training and technical assistance to other OVW grantees is to help improve their service delivery in ways that help to increase victim safety and reinforce offender accountability.

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As we look forward to the winter months and our annual strategic planning retreat with our board, we are hopeful that our plans for continued business development will be fruitful and we are able to build upon our financial base. For the past 3 to 4 years, we have been able to introduce new business development initiatives that have added to Kijik's revenue stream and these new sources of revenue will ultimately contribute to our profit performance. We look forward to reporting upon these developments in our future meetings with shareholders.

Thanks,
Ventura Samaniego
President & CEO



From the Chair...

Dear Shareholders,

It's been a fast year! I hope this finds you well and ready for winter and that you had a fruitful summer & fall subsistence seasons.

The corporation has been busy with its 8(a) and partnership programs with KAS, IDS and our working partnership with the communications company, Northwest Strategies. We are pleased with the opportunities we've been given and those on the horizon.

As you may be aware, a new board member was elected last spring. We are pleased to welcome Rhody Lauenders, Jr. to the Kijik Corporation Board of Directors. Rhody is a shareholder and his late parents and grandmother were "Katie" Katherine and Rhody Lauenders Sr. and Grandmother Mary V Trefon. Rhody has worked in retail management working closely with North Slope companies and now for a regional native corporation. Rhody has two children and is close to his family as well as his Nondalton friends and relatives. We are pleased to have Rhody on the board and look forward to working with him in the years to come.

Marilyn Balluta, one of our longtime board members and now a village elder of sorts, has relinquished her board seat this past spring. We miss Marilyn and her knowledge and expertise. She is fair and forward thinking which is essential for a small village corporation competing in this big corporate world. We say farewell to Marilyn but know that she is around and continuing her interests in preserving language and culture and, of course, spending quality time with her family especially her grandchildren. We thank her very much for her years of service to Kijik Corporation. We wish Marilyn all the best.

We continue to move forward in our current endeavors and look to more opportunity as I mentioned previously. Don't forget to Fall Back on Nov 3rd. We wish you a good and warm winter.

Thank you.

Warmest regards,
Betty Chilcott
Chairperson



Lake Clark National Park Service – Corner

Lake Clark National Park continues to improve the exhibits in the Visitor Center in Port Alsworth. If you haven't been in for a while, please stop by to see them the next time you come through. Over the last few years we have installed a school of migrating sockeye salmon, new subsistence exhibits, and a beautiful bear exhibit, to name a few. In the Summer of 2020 we will have a brand new film addition to the bear exhibit highlighting native science and knowledge about regional bear behavior and ecology. All of the exhibits have benefited from the generous contributions of local residents in the form of knowledge, photos, interviews, and feedback. A big thank you to everyone! The new bear film owes a special thank you to Larry Hill, Butch Hobson, Pauline Hobson, Karen Evanoff, and George Alexie.

The park's youth and education programs expanded this past summer. Day camps traveled to Nondalton and Newhalen this year. Park Rangers spent two days with elementary age kids at the community centers playing games and doing projects. Teens joined Monte Rogers and Kristin Link for a two day workshop learning from interviews the NPS collected with elders regarding the construction and design of traditional fish caches. Kristin led a visual drawing design workshop to explore the elements of a fish cache through art and Monte lead the construction of the fish caches.

Paid professional internships are available with the park every year. These internships are designed for young adults. Annually interns are hired to work in the visitor center, develop and present youth programs and day camps. Interns also work in the fish program, specifically with the counting tower on the Newhalen River and the weir on Telaquana Lake. Interns are hired through the Student Conservation Association (SCA) <https://www.thesca.org/> and BBNA. Additionally, the park hosts both youth and adult trail crews annually. Next year the youth crew will work on Lake Clark and the adult crew will work in Chinitna Bay. Both of these crews will be through the SCA. SCA also hires trail crew leaders for youth crews to work throughout the state. SCA can be contacted at (907) 771-8493.

This past year the park hired two additional local hire maintenance employees. In 2020 we expect to hire two permanent maintenance employees through the local hire program.

International Data Systems, LLC – Update

IDS continues to perform normal IT sales and services operations for existing clients in Anchorage and Alaska. A division of IDS which is called RISE Communications joint venture has been successful in winning several subcontracts in 2019.

RISE received a subcontract through the federal Centers for Disease Control (CDC) in June 2019 to perform communications work and research for a national RX Awareness media campaign dealing with opioid abuse and misuse. The contract extends to September 2020 and will lead to potential new contracts with the CDC next year. We are working with the White House Office of National Drug Control Policy (ONDCP) and the Alaska Congressional delegation to identify additional programs to receive federal funds for opioid prevention and education in rural communities, within Alaska and throughout Indian Country in Hawaii and the lower 48 states.

IDS/RISE was successful in working with Kijik Corporation and QHI to obtain a grant award from the US Department of Justice to provide domestic and sexual violence prevention training and technical assistance to nonprofits in Alaska and throughout the United States. The grant award of \$350,000 will be in effective for two years, through September 2021.

IDS/RISE is on a team with the RAND Corporation which was awarded two contracts in September 2019. IDS/RISE is a subcontractor to RAND and will provide media, research and communications consulting with RAND to the National Institutes of Health (NIH) on a 5 year contract. The federal budget for this contract is estimated to be \$50 million. We should know in the coming months what that may mean for IDS/RISE in terms of revenue potential.

IDS/RISE is also a subcontractor to RAND on a large 10 year contract with the Centers for Medicare and Medicaid. IDS/RISE will provide media, research and communications consulting with RAND to the federal agency. We should know in the coming months what that may mean for IDS/RISE in terms of revenue potential.

The subcontracts with RAND Corporation are expected to begin in December 2019 or January 2020. We are continuing to market IDS / RISE to other federal agencies and hope to have more awards later in 2020.



Kijik Aviation Services, LLC – Update

Because of the effective performance on its contract, Kijik Aviation Services was granted a one year extension to its contract to perform Tribal Outreach / Communications services for the US Health and Human Services Food and Drug Administration. KAS will have the contract through June 2020. We are seeing slightly more work on the contract this year than in past years.

Kijik Technical Services, LLC – Update

KTS completed performance on phase 2 of its contract to develop a business plan for the Golovin Native Corporation in regard to a resource development project near Golovin. The Golovin Board of Directors has tentatively approved Phase 3 which should begin in December 2019 and continue through the Summer of 2020.

KTS is on a team which submitted a proposal for a 10 year contract with the US State Department for work in Mexico and South America. KTS scope of work currently is expected to be related to logistics and GIS/IT work. The IT work would be subcontracted to IDS. There has been no information from the State Department on an award as yet.

We are preparing to submit an application to the Small Business Administration for 8a certification in early 2020.

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