



Quarterly Newsletter ■ Fall 2020

From the CEO...

By now, most of you have received notification of our plans to move forward with our annual meeting of shareholders on November 14, 2020. As you are aware from our previous notification, the annual meeting, which is normally held the first Saturday of May, was delayed due to the ongoing COVID – 19 pandemic. Regrettably, the pandemic remains ongoing and, in order to meet our obligation to shareholders, we must undertake new and different measures to carry-out the annual meeting event. Recognizing that local government restrictions prohibit large groups of people from gathering in one place, we will conduct the meeting via webcast and no gathering of shareholders is planned. We fully appreciate that not all shareholders have access to a computer. However, the unusual circumstances of the pandemic, new legal requirements limiting group gatherings and COVID etiquette dictate that we meet electronically for our annual meeting purposes. We are aware that several Alaska Native Corporations (ANC's) have held their respective annual meetings via webcast and shareholder attendance was generally good and, in some cases, exceptional.

Instructions for accessing the 2020 annual meeting webcast will be mailed along with the Kijik annual report and proxy statement scheduled for mailing on or about October 9th. We encourage all shareholders to vote early and take advantage of the early bird prize opportunity.

Despite the disruptions caused by the pandemic, Kijik has been able to carry out business operations whether working remotely or from our office location. As we expected, there was a decline of business activity for our International Data Systems subsidiary as our business client's cutback on their demand for computer network support. However, IDS and Kijik benefited significantly from the Paycheck Protection Program (PPP) loan from the Small Business Administration (SBA) made possible under the CARES Act. The full loan amount is forgiven, under terms of this program, and was intended by congress to help small businesses meet payroll obligations during the economic crisis created by the pandemic. Additionally, Kijik secured a small amount of funding under the SBA Economic Injury Disaster Loan Program. The one component of the CARES Act, which was signed into law on March 27, 2020, that remains unresolved for ANC's is the funding for "Indian tribes." The matter is presently being litigated, in Washington D.C., and the final outcome of this litigation is not expected until October 2020 or possibly later if appealed.

We look forward to reporting to you at the November annual meeting. Kijik management will present our management report providing you information on business operations and financial results for 2019 as well as a year-to-date report on 2020. We regret any inconvenience caused by our having to meet via webcast and like you we look forward to the day when we are again able to meet in person.

Thanks,
Ventura Samaniego
President & CEO

KIJIK BOARD OF DIRECTORS

CHAIRPERSON: BETTY CHILCOTT

VICE-CHAIR: ELEANOR JOHNSON

SECRETARY: DARLENE NOLAN

TREASURER: EMMA HILL

DIRECTORS:

STEVE HOBSON III

RICKY DELKITTIE SR.

HARRY KARSHEKOFF

JUNE TRACEY

RHODY LAUNDERS JR.

STAFF:

VENTURA SAMANIEGO – CEO

APRIL RICKTEROFF – ADMIN ASSIST

EMILY DAVENPORT – IDS, GM

INSIDE THIS ISSUE

From the CEO...

From the Chair...

IDS – QHI Update

Candidate Letters

Annual Meeting Notice



From the Chair...

Dear Shareholders of Kijik Corporation:

Summer has already passed, and I hope everyone's efforts to put up fish and berries were successful. I also hope everyone is being safe and protecting themselves against the COVID-19 virus. This virus, which for many has had tragic consequences, quickly evolved into a global pandemic that has affected us all. In many respects, we have had to adjust to a new way of life. These adjustments are also evident in our Kijik operations and the way we do business.

Since the beginning of the pandemic, the board of directors has only met via teleconference. We have met twice and managed to get all our business done and obtain updates on the status of our operations from our management staff. The staff has been working both remotely and from the office. Working remotely has not significantly affected our productivity and we continue to achieve key goals. While the revenue is down for our IDS subsidiary due to reduced business activity, we have still been able to capture new federal contract opportunities and, as a result, our overall business growth continues.

In our last board teleconference meeting, we did address the matter of the annual meeting and the board decided that it would be best to move forward with an annual meeting of shareholders. There are several reasons for this decision, but the key reasons are:

1. State law (AS 10.06.405) does require that corporations conduct annual meetings in accordance with the corporation's bylaws.
2. If we were to postpone our meeting indefinitely like some corporations have done and not have a meeting until May 2021, six directors would be up for re-election rather than the usual three. The board felt this might be too confusing for shareholders and it would be best to proceed with an annual meeting for 2020.

Our management is now moving forward with plans to conduct the annual meeting via webcast on November 14th, 2020. We are not insensitive to the fact that our shareholders do not all have access to a computer, however and under the circumstances, we felt it was important to move forward in the safest and best way we could.

We hope you all continue to be safe and practice proper COVID etiquette and be sure to watch for your annual meeting packet which will be mailed on October 12th.

Betty Chilcott,
Chairperson
Kijik Corporation



Congratulations

To the following shareholders who applied and were awarded scholarships from QHI & the Chuchuna Scholarship Fund for the 2020-2021 academic school year. Good Luck with your Studies!

- Iris Johnson, Nursing Program
- Cassey Leonard, Business Administration

International Data Systems, LLC – Update

Kijik Corporation's subsidiaries have continued to experience growth in 2020 and are building a portfolio of high-profile work in the government contracting space here in Alaska and in the Lower 48.

International Data Systems (IDS) is the majority owner in RISE Communications, a joint venture between IDS and Northwest Strategies Inc., an Alaska Native owned communications firm. RISE Communications (RISE) was awarded two subcontracts in 2019 with ICF Next (ICF), a global consulting services company and federal contractor. In partnership with ICF, RISE developed the Alaska Native and American Indian campaign for the Centers of Disease Control and Prevention (CDC) Rx Awareness opioid prevention program.

RISE shaped the strategy and creative development, production, and implementation of the campaign in Alaska. RISE recruited fellow Alaska Native men and women across the state to share their stories of recovery and resiliency to inspire other Alaska Natives struggling with substance misuse and addiction to seek help. RISE implemented and managed the multi-media campaign with content airing on television and radio networks statewide, as well as digital, web and social media placements. Components of the campaign will run in markets outside of Alaska and will reach other states and indigenous communities. The campaign contents can be found at the CDC's Rx Awareness campaign website:

<https://www.cdc.gov/rxawareness/index.html>.

Stories about the Alaska Native participants can be found here:

Jeni: <https://www.cdc.gov/rxawareness/stories/jeni.html>

Jamiann: <https://www.cdc.gov/rxawareness/stories/jamiann.html>

JJ: <https://www.cdc.gov/rxawareness/stories/jj.html>

Stevi Rae: <https://www.cdc.gov/rxawareness/stories/stevirae.html>

Kijik Corporation and IDS are both humbled and proud to contribute the corporations' expertise to benefit the health and wellness of all Alaska Native people and to combat the deadly epidemic of opioid misuse and addiction.

This summer IDS has partnered with Shee Atika Inc., subsidiary Shee Atika Enterprises (SAE) and Kannact Inc., to pursue a notable contract with the National Institutes of Health (NIH) to support COVID-19 research and digital technology. Kijik Corporation will be sharing additional news with shareholders about this contract opportunity in the coming weeks following authorization for public announcements from the NIH.



Qizhjuh Heritage Institute – Update

First quarter of 2020, Qizhjuh Heritage Institute (QHI) kicked off a 24-month grant with the Department of Justice Office of Violence Against Women (DOJ OVW). This project is designed to provide communications, outreach, and education technical assistance to OVW tribal grantees across the country. QHI will develop a series of educational tools including videos, webinars, newsletters, and one-on-one coaching designed to help grantees develop communications programs to raise awareness about domestic violence and sexual assault. This is a national program which reaches over 300 tribes and tribal coalitions across the country.

Emma Hill

My name is Emma Hill, I am running for the Board of Directors for Kijik Corporation. I have served on the board for the past 6 years; I appreciate your support for allowing me that honor.

If I am elected again for another 3 years, I will give it my best and work hard with the rest of the board to continue our past success and to take advantage of future opportunities that will benefit the shareholders of Kijik Corporation.

Thanks,
Emma Hill



Harry Karshekoff

Hello, my name is Harry Karshekoff. I am a lifelong resident of Nondalton. I was raised to serve my people. I have served on the tribal council for over fifteen years. I am just finishing my first four years as a Kijik Corporation Board of Director.

I have learned a lot about business this past four years. We plan every year for the future. I think it is very important that we continue with Kijik's plans and I strongly believe that now is not the time to change the board.

I am asking for your vote so that I can continue working for you. It is important for you to vote. If I do not make it on the board, I will just try again. I believe you should always work for your people.

Thank you for your support.
Harry Karshekoff



Eleanor Johnson

Dear Shareholders,

I have been with my husband John for nearly 40 years. We have raised three daughters. Our eldest Iris is completing her nursing program and our two youngest Jayme and Lauren, just received their master's degrees in Business Administration. My entire family has experience working for native corporations. The long-term success of Kijik is very important to me. Continuity and viability are essential to our success. We must always strive to learn something for our children and their children's children.

During my first month with the newly renamed Nondalton Native Corporation to Kijik Corporation we were informed that we were 8.2 million dollars in debt and technically bankrupt. Kijik became one of BIA's biggest Guaranteed Loans and one of the few who repaid the loan on time. I learned through those trying times that you must build your business with perseverance and patience.

I have served on the board with over 30+ shareholders over the past 35 years. We have engaged in business in Anchorage, in Alaska, Nationally and Internationally. We have learned the importance of learning to be effective board members while being supportive of our management. We have worked hard to protect your assets while promoting healthy growth.

The economy or lack of an economy is of serious concern to me. I will strive to improve the economy of our hometown. When opportunities arise.

My favorite quote from a respected elder goes as follows: "While culture is important, if you don't save the people, who are you saving the culture for?" It is such a powerful statement! I am encouraged with our involvement in combating the opioid crisis, domestic violence, drug and alcohol abuse and smoking cessation program currently active. You may have seen our ads on TV lately.

Consequently, I ask for your support and vote to continue working for you, the stockholders. Please, take the time to vote and make your wishes known.

Chin'an,
Eleanor Johnson

Kyle Kankanton

Dear Shareholders,

I am writing to submit my name as a candidate for the Kijik Corporation board of directors. I am an educated and capable descendant of the Nondalton community. I am a shareholder and it is my intention to bring my skills and experience to serve Kijik Shareholders on the Corporate Board of Directors.

As a shareholder I am concerned over the future of our corporation as well as the current capitalization of our finite and diminishing assets. The distribution of our remaining monetary resources is also a focus of mine and something that has inspired me to write this letter and ultimately to run for our corporation board. As a Dena'ina and a descendant of the Nondalton community I am concerned for the future of our children, basically I wonder what will be left for them. Our current business assets are of markets on the downward trend and can only produce short term gains. I also believe our corporation has not done enough in the way of developing our tribe's human resources, with employment of our people in the single digit numbers annually. I read in our last fiscal report our corporation has dedicated \$40,000.00 to scholarships, this figure pales in comparison to the salaries paid to our executive officer(s), this is also a source of inspiration when I consider my campaign for the board of directors. It is not my intention to simply be critical of our fiscal performance thus far as a corporation it is my desire to work collaboratively with fellow board members to creatively problem solve and build consensus as it pertains to effective strategies to not only maintain our portfolio but to grow and profit. I have a degree in Business, I received my Bachelor of Science from Central Washington University in 2004. Since then I have had a successful career in construction management. I believe my practical experience in business sectors such as Oil and Gas, Public Infrastructure, Public Utilities, and Telecommunications makes me a qualified candidate for our corporate board of directors. I believe my heritage, love, and passion for our people make me the right candidate for our corporation's board. I thank you for your time and consideration.

Regards,
Kyle Kankanton
Shareholder



Marilyn Balluta

Dear Shareholders,

I am Marilyn Balluta an original shareholder of Kijik Corporation. Many of you may or may not know I was born in Nondalton and raised in Nondalton by my parents Andrew Balluta and Dolly Parker/Balluta both have passed on. My grandparents on my father's side are Sophie Austin (Gram) and Antone Balluta passed on long ago. On my mother's side my grandparents are Paul Zackar Sr. and Nastasia Zackar again passed on too. This is a very short introduction of myself and family.

First, I hope that you and all your family/shareholders are staying healthy and safe during these sometime difficult and changing time we are all in at this lifetime. I spent some time back home (Nondalton) for subsistence fishing, the weather was incredibly nice sun shiny days. I'm thankful and grateful for the salmon we were able put up for winter. I continue to gather or pick blueberries, cranberries, and even raspberries this summer. And for all the moose/caribou hunters, stay safe and good hunting!

I am asking for your support and vote for a seat on the Board of Directors of Kijik Corporation.

In the most recent past, I was on the BOD for about 13 years, seen positive changes in making Kijik Corporation a successful and sustainable corporation for shareholders. The experience and knowledge I gained during my time on the board will help me make sound decisions for our corporation.

This year the annual meeting of shareholders will be held virtually via webcast. Shortly, all shareholders should receive a proxy in the mail to vote! Again, I am asking for your VOTE!

Chin'an for your time,
Marilyn Balluta

Kijik Corporation Shareholders Notice of Annual Meeting

DATE: NOVEMBER 14th, 2020
TIME: 10:00 AM
LOCATION: Via Webcast

In addition to the election of 3 directors for three-year terms ending in 2023, the annual meeting will include a management report on the operations and activities of the corporation over the past year (2019). The information to be reported will also include a summary review of the financial reports.

The 3 incumbent directors whose terms will expire at this year's annual meeting are: Eleanor Johnson, Emma Hill, and Harry Karshehoff. All 3 incumbents have decided to seek re-election for a 3-year term. Since this year is not an in-person meeting, there will be no balloting as all voting will be done via Proxy. Make sure to fill out your proxy and mail it back before the deadline!



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